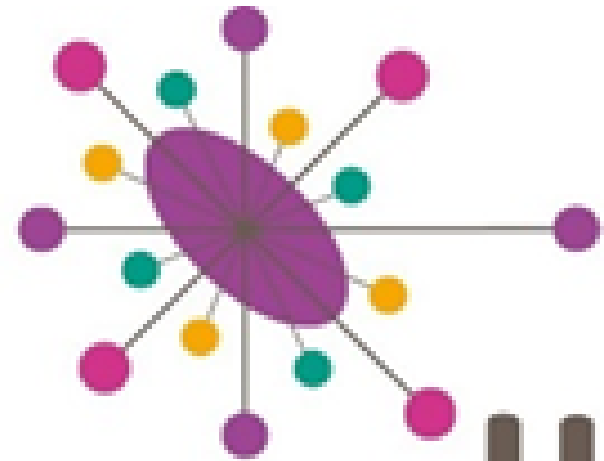


Our work with careers services

This document brings some of our work with careers services to life. If you'd like to discuss anything please just get in touch, or we'll happily introduce you to our clients to discuss their experiences.



gradconsult

1. Team training

We deliver a wide range of training for careers and employability teams, academics and professional services colleagues. Examples include:

- Employer engagement and account management
- Strategy development
- Growing placement numbers
- How employers develop graduates
- Working effectively in matrix teams
- Regional engagement strategies
- Employer advisory boards
- Graduate market trends
- A crash course in employability (ideal for non-careers colleagues)
- Strategic influencing

“Genuinely the most informative, entertaining and eye-opening workshop I have had the pleasure of attending. So much valuable content, delivered in a hugely engaging way. Very highly recommended.”

Dan Middler
Senior Placements Manager
De Montfort University

2. Think like a recruiter workshops

This is a tried and tested, interactive, 3-hour workshop, that we have delivered at a host of institutions including [University of Birmingham](#), [Loughborough University](#), [University of Liverpool](#), [University of Reading](#) and [Kingston University](#).

It busts myths about the graduate job market, challenges perceptions about the options open to graduates, and builds their confidence. Participants then step into the role of Graduate Recruiter and complete a range of recruitment tasks including a video interview simulation and strengths-based scoring exercise.

We design and deliver assessment centres for employers and bring best practice from the world of graduate recruitment to our university clients, providing a variety of fully-tested group and individual exercises.

We can develop a competency matrix to suit any internal attribute framework you may already have and ensure each competency is tested twice through the process. For example:

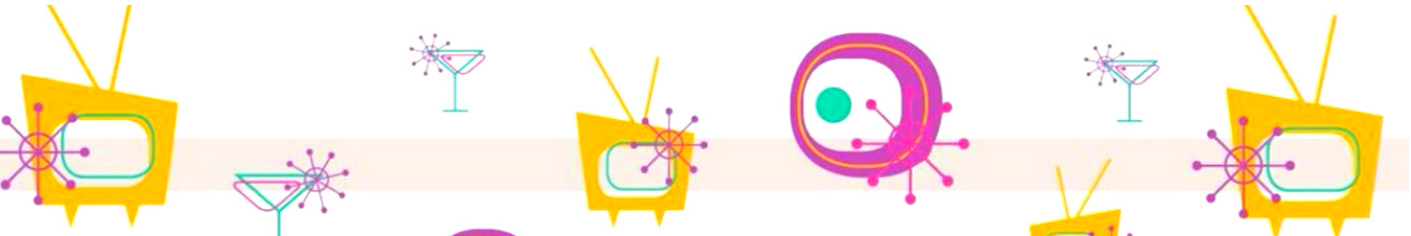
Competency	Creative group exercise	Individual written exercise	Commercial group exercise
Teamwork			
Attention to detail			
Creative thinking			
Motivation and resilience			
Numerical and analytical			
Communication			

To ensure an impactful experience for participants, our assessors collate feedback against positive and negative indicators, which is used to generate individual feedback reports, which are provided within 48 hours of the event.



3.

Assessment centre simulations



Our skill development programmes support students to successfully secure employment but also to enhance their performance once in post. Examples include placement preparation, support for job-seeking graduates or those recently placed within the local SME/regional business community.

Face to face sessions can also be complemented with video content, webinars, toolkits or coaching to wrap around the programme.

The interactive activity-led sessions focus on self-awareness and skills not typically articulated in curriculum or through employer-led sessions. Examples include:

Growth mindset

Commercial awareness

Resilience

Active listening

Personal brand

Business communication



4.Skill development programmes

“

The quality of the content for all elements exceeded all of our expectations and we were delighted that 100% of participants were positive about the impact the programme had on their development.

”

Rebecca Padgett
Programme Leader
York Business School

5. Research reports

We produce a range of comprehensive, independent, research reports for clients which provide detailed analysis of operational and strategic best practice across the sector with a set of recommendations.

Recent reports have included:

- Best practice employability delivery across UK HE
- Best practice in embedding employers in the curriculum
- Competitor analysis of employer engagement provision
 - Competitor analysis of placement provision
 - Competitor analysis of employability strategy
- Internal analysis of existing employability provision

“

I was convinced that we would come out of the process with a well-informed, well-written, innovative document to guide our work with employers over the next five years - which we have. What I didn't foresee was the huge impact this project would have on our whole careers team and our wider profile within the institution.

”

Emma Moore
Director of Careers
University of Liverpool





6. Other examples



The University of Reading placements team had an exceptional experience working with Gradconsult, from producing a focused proposal to suit our brief though to delivering engaging and interactive sessions in our Placement Bootcamp. The feedback was excellent... we couldn't have asked for better!

Em Sowden
Placements Manager
University of Reading



Design and delivery of the innovative **TMC** (Talent Management Consultancy) and **ICL** (Innovation Community Labs) as part of NTU's Enabling Innovation programme.

Placement process design and simplification.

Design and continued delivery of the highly successful **RISE SCR** internship scheme, in partnership with Sheffield City Region, Sheffield Hallam University and the University of Sheffield.

Design and delivery of a one-day internal conference for all employability, careers and employer engagement colleagues.

Executive coaching for Directors, Heads and Senior Managers.

University Executive Group/Senior Leadership Team keynotes on employability and employer engagement from a market-wide and employer perspective.

Employer engagement strategy development for a range of Russell Group and Post-92 clients

Module reviews and online learning resources development.

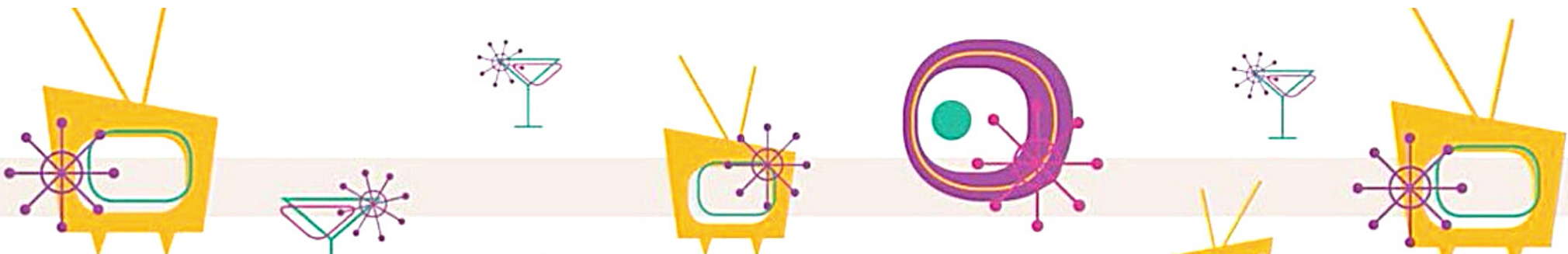
Consultation and re-alignment of multiple graduate attributes frameworks.

“

A level and quality of consultancy that has been vastly superior to any previous consultancy I've experienced. Extremely knowledgeable, up to date, inspired by the subject matter and generous with information; sector insights and contextual awareness that have taken us forward significantly in our thinking.

”

Adele Browne
Head of Careers
De Montfort University



Want to discuss how we could help? Get in touch!

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ask@gradconsult.co.uk

[@gradconsult](https://www.instagram.com/gradconsult)

